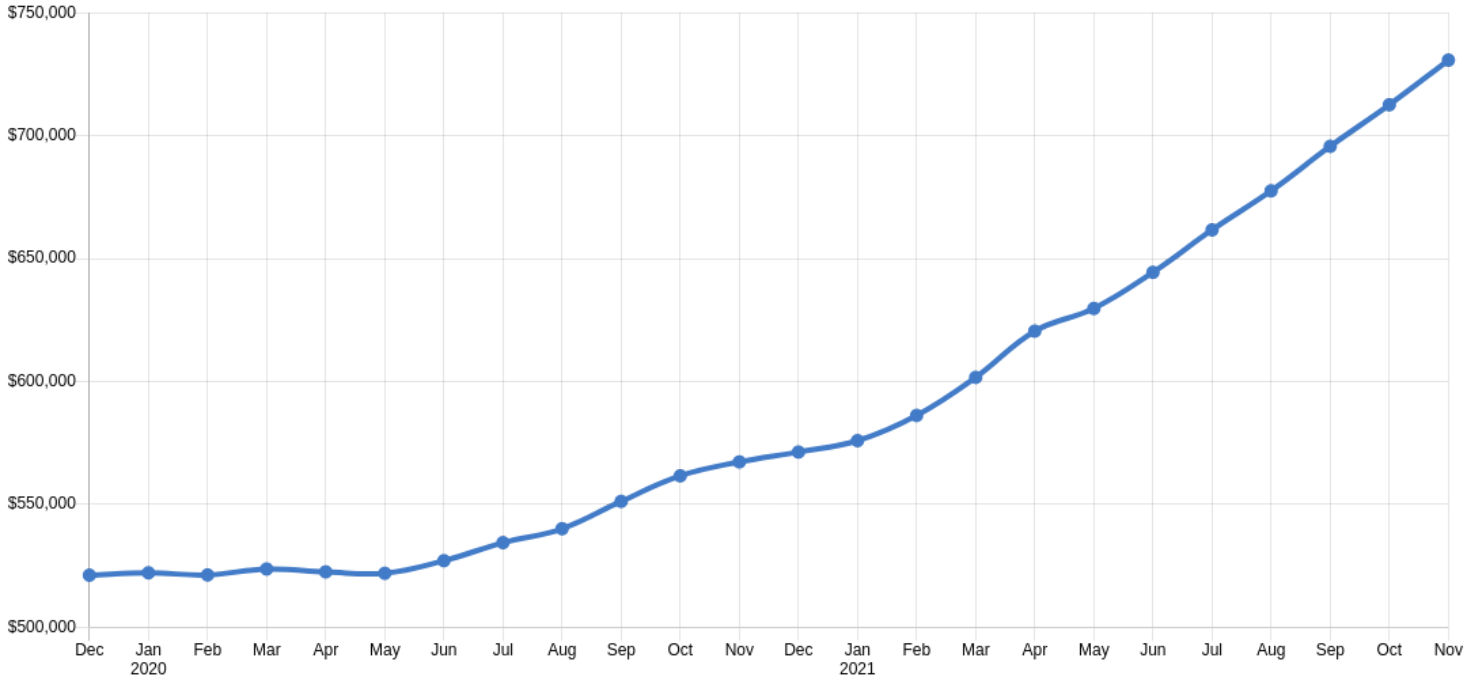


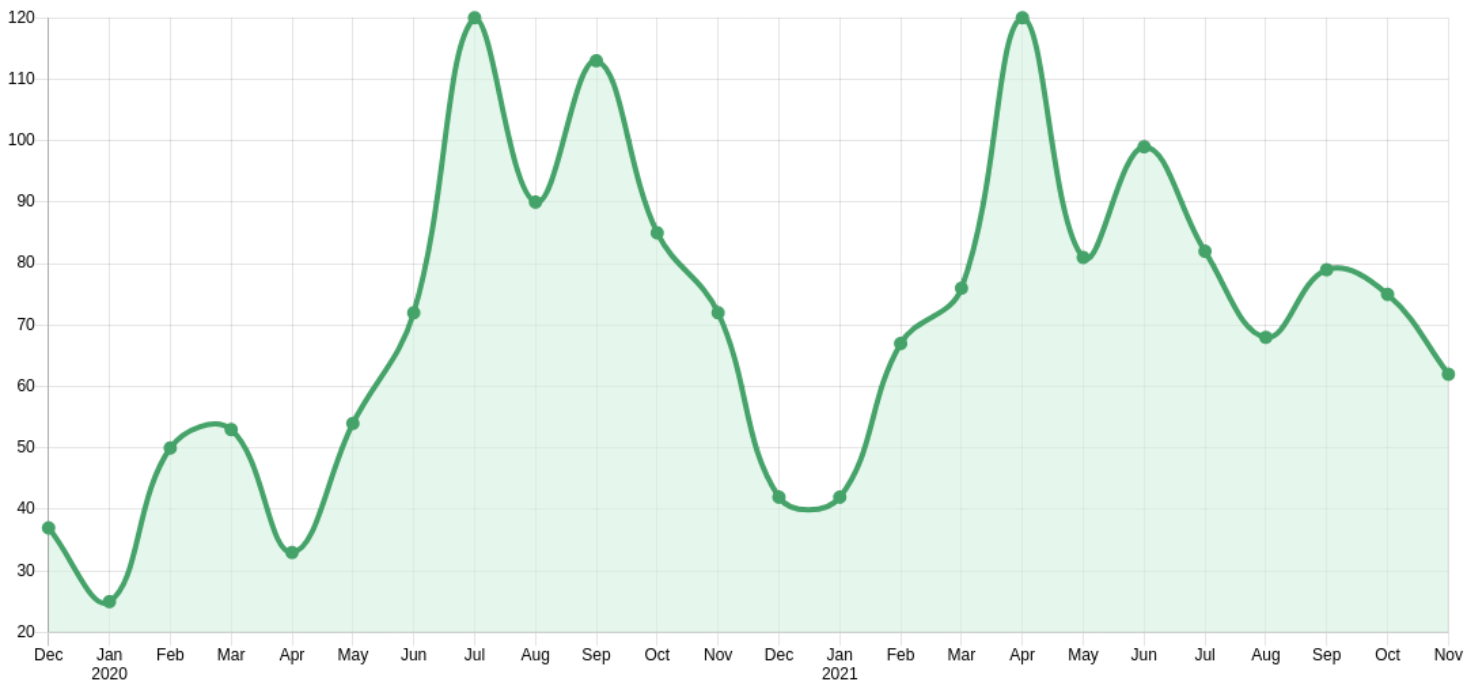


## Cumulative Residential Average Single Family Detached Sale Price



**Note:** Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

## Single Family Detached Units Reported Sold



## Comparative Activity by Property Type

### Single Family Detached

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	49	52	-5.77%	973	958	1.57%
Units Reported Sold	62	72	-13.89%	893	804	11.07%
Sell / List Ratio	126.53%	138.46%		91.78%	83.92%	
Reported Sales Dollars	\$51,480,324	\$42,399,386	21.42%	\$652,554,519	\$456,128,689	43.06%
Average Sell Price / Unit	\$830,328	\$588,880	41.00%	\$730,744	\$567,324	28.81%
Median Sell Price	\$794,500			\$710,000		
Sell Price / List Price	104.98%	102.06%		104.22%	99.55%	
Days to Sell	34	53	-35.85%	24	46	-47.83%
Active Listings	44	75				

### Condo Apartment

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	9	19	-52.63%	154	181	-14.92%
Units Reported Sold	12	16	-25.00%	163	127	28.35%
Sell / List Ratio	133.33%	84.21%		105.84%	70.17%	
Reported Sales Dollars	\$3,505,800	\$4,735,374	-25.97%	\$47,408,960	\$33,299,146	42.37%
Average Sell Price / Unit	\$292,150	\$295,961	-1.29%	\$290,853	\$262,198	10.93%
Median Sell Price	\$305,000			\$285,000		
Sell Price / List Price	104.79%	100.03%		101.43%	98.06%	
Days to Sell	17	44	-61.36%	27	47	-42.55%
Active Listings	5	28				

### Row/Townhouse

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	10	6	66.67%	166	129	28.68%
Units Reported Sold	15	16	-6.25%	161	110	46.36%
Sell / List Ratio	150.00%	266.67%		96.99%	85.27%	
Reported Sales Dollars	\$8,987,173	\$7,147,919	25.73%	\$80,635,899	\$40,938,069	96.97%
Average Sell Price / Unit	\$599,145	\$446,745	34.11%	\$500,844	\$372,164	34.58%
Median Sell Price	\$609,500			\$480,000		
Sell Price / List Price	101.81%	102.32%		103.75%	99.09%	
Days to Sell	38	27	40.74%	29	37	-21.62%
Active Listings	9	18				

### Land

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	20	8	150.00%	254	304	-16.45%
Units Reported Sold	10	44	-77.27%	230	212	8.49%
Sell / List Ratio	50.00%	550.00%		90.55%	69.74%	
Reported Sales Dollars	\$3,988,900	\$11,078,035	-63.99%	\$88,328,973	\$66,232,116	33.36%
Average Sell Price / Unit	\$398,890	\$251,774	58.43%	\$384,039	\$312,416	22.93%
Median Sell Price	\$304,500			\$305,200		
Sell Price / List Price	103.94%	99.17%		99.87%	96.54%	
Days to Sell	64	344	-81.40%	138	184	-25.00%
Active Listings	39	115				

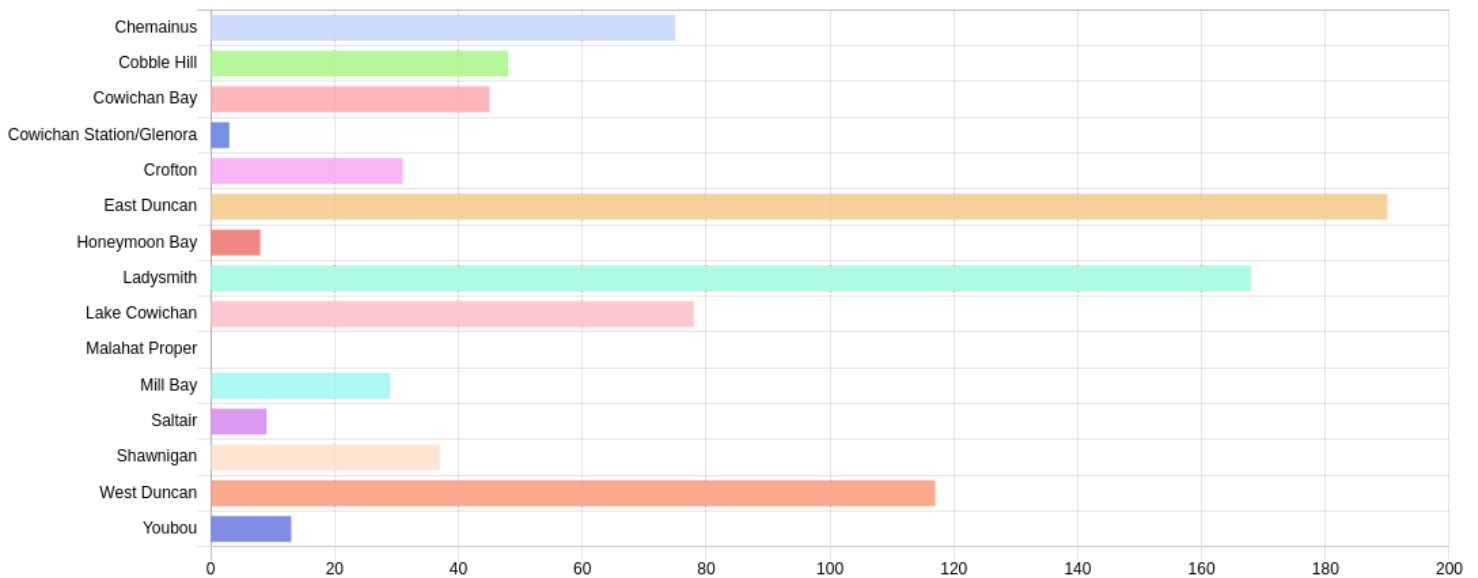
## Single Family Detached Sales Analysis

Unconditional Sales from January 1 to November 30, 2021

	0-150k	150k-200k	200k-250k	250k-300k	300k-350k	350k-400k	400k-450k	450k-500k	500k-600k	600k-700k	700k-800k	800k-900k	900k-1M	1M+	Total
Chemainus	0	0	0	1	0	0	2	1	17	11	19	12	9	3	75
Cobble Hill	0	0	0	0	0	0	0	0	5	4	11	10	7	11	48
Cowichan Bay	0	1	0	0	0	0	0	0	3	7	13	7	8	6	45
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	1	0	1	0	0	1	3
Crofton	0	0	0	0	0	0	1	8	5	14	2	1	0	0	31
East Duncan	0	0	0	1	3	3	6	7	23	20	48	36	15	28	190
Honeymoon Bay	0	0	0	0	2	0	1	0	2	1	1	1	0	0	8
Ladysmith	0	0	0	0	0	5	3	6	39	33	34	25	17	6	168
Lake Cowichan	0	0	0	0	2	3	3	6	23	13	14	8	4	2	78
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	0	0	1	3	3	5	6	11	29
Saltair	0	0	0	0	0	0	0	0	3	3	3	0	0	0	9
Shawnigan	0	0	0	0	0	0	0	2	3	10	7	9	4	2	37
West Duncan	0	0	0	0	0	2	3	7	26	39	30	7	2	1	117
Youbou	0	0	0	0	0	2	1	0	5	3	2	0	0	0	13
<b>Totals</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>7</b>	<b>15</b>	<b>20</b>	<b>37</b>	<b>156</b>	<b>161</b>	<b>188</b>	<b>121</b>	<b>72</b>	<b>71</b>	<b>851</b>

## Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to November 30, 2021



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.